

# VOLVO CUSTOMERS TALK COMFORT & EFFICIENCY

## “RIDE AND COMFORT? PERFECT. MY VN 780 MIGHT AS WELL SAY ‘CADILLAC ESCALADE’ ON THE FRONT.”

Doug Brown, Owner-Operator



Owner-Operator, Woodstock, ON

Hauls: Food products throughout the U.S. and Canada

Years on the Road: 10+

Current Equipment: Volvo VN 780 with a 465-hp D12 engine

Average Annual Miles: 130,000

Volvo Customer Since: 1980s

When Doug Brown decided to quit driving for others and become an independent owner-operator, there was never a question in his mind as to what brand of truck he would buy. After 10+ years on the road he'd driven them all, but Volvo was the only brand he wanted to own.

“Why did I buy a Volvo? Because I believe they are the best trucks on the road today. There are many things I appreciate about Volvo Trucks. From the big things, like the superior ride and comfort, to the small things, like having the wiper controls on the steering column so I can operate them without taking my eyes off the road. My VN 780 is so quiet, spacious and smooth riding it might as well say ‘Cadillac Escalade’ on the grille. The visibility is incredible. Just as in a passenger car, the power mirrors and tilt steering wheel are infinitely adjustable to any position I want. The dash layout is highly functional and the gauges are all easy to read. With the air ride front suspension I have no more neck, back or leg pain after long hours of driving. And at day's end I can relax in my comfortable, well-appointed bunk and eat my dinner at a table rather than perched on the edge of a bunk.

I ordered my 780 with a 465-hp Volvo D12 engine. It runs smoothly and quietly and delivers outstanding pulling power and fuel economy. I drove for Ottaway Motor Express for a number of years and their Volvo trucks were all Volvo powered. I recall when I left the company one of their D12's had logged over 1.2 million kilometers without ever having had a wrench put to it. That was a powerful motivator for me.

My 780 is close to a year old now with 130,000 miles on it. It's required only routine maintenance, and my dealer, Expressway Volvo of Ayr, ON, has provided me with first-class service and support. “On a scale of 1 to 10, I would rate this truck a 12. It's delivered even more than I expected.”



VN 780

For more information on Volvo, contact your local Volvo dealership or visit us online at [www.volvotrucks.us.com](http://www.volvotrucks.us.com).

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