

AFTERMARKET SOLUTIONS

DEALER EXTRANETS

Provide your dealers with information at their fingertips

Based on Volvo's Common Web Platform, Volvo IT's Extranet solution provides a portal for dealer bodies to access information delivered by the business area including, but not limited to: Product information, Spec Sheets, Business Applications, Service Bulletins, Service Manuals, etc.

Business Areas can use Volvo IT's extranet offerings to establish communication channels with dealer groups, suppliers, fleets, or almost any segmentation of user groups.

Common Foundation for Personalized Portals

With Volvo IT's dealer extranet platform, you not only have a tool that allows for global communication channels, but also provides targeted information to users based on an individual user's properties, such as: language, dealership, role, and region. Extending the solution, Volvo IT can also integrate extranet portals with your existing user management solutions and processes.

One-Stop-Shopping with Application Integration

Providing dealers with the option for one-stop-shopping, Volvo IT's extranet solution enables single sign-on to the portal and all supported applications. Although single sign-on to supported applications requires modification or development of a new application, a number of application



integration options are available to provide the dealer body with a seamless user experience.

Communicate Your Message with Ease & Speed

Equipped with built-in document and content-management tools, the dealer extranet framework provides a common connection to volvo.com, as well as existing dealer extranets within the Volvo Group. Sharing branded content with other eBusiness and Internet sources enables you to reach your target audience with ease. Using an extranet solution, your dealer body can navigate quickly to the information they need.

A Platform Built for Sharing and Reuse

A global, out-of-the-box solution, Volvo IT's dealer extranet offers reduced time to market. A portal development starter kit is included with each delivered solution, which automatically gives you an overview of best practices and sample solutions. This encourages Business Areas to share and reuse



functionality, build on previously designed solutions, and adopt best practices across the Volvo Group.

Reduce Your Hosting & Maintenance Costs

With a high-potential for reuse and a limited amount of customization needed, dealer extranet solutions provide significant potential for reduced hosting & maintenance costs.

An Extendable eBusiness Offering

Built from the foundation of the Common Web Platform, Volvo IT's dealer extranets can easily be

integrated with related solutions, such as: Dealer Sitebuilder, Dealer Locator, and volvo.com Internet sites. Using dealer extranets in combination with complementary solutions provides a robust and extendable eBusiness offering.

Cost

There are two facets to the cost model:

Project Costs

Based on requirements and specified functionality determined with the Business Area, there will be project costs associated with the implementation of any new dealer extranet solution.

Hosting Costs

There are hosting costs included with the dealer extranet solution. Hosting costs are based on the number of users, network traffic, and the specified functionality to be provided.

Requesting This Product

Contact your Volvo IT Account Manager to request a dealer extranet solution. Volvo IT will provide the resources to implement a solution tailored to your business needs.



Volvo Information Technology AB

www.volvokit.com